

Item: 6B

Date: 6/25/24

Port of Tacoma Security Services Agreement Approval (5-Year Agreement)

Colin Millan

Director, Port Security

Port of Tacoma Commission Special Meeting

Date: June 25, 2024



Authorize the Executive Director or his delegate to enter into a five-year Security Services Agreement with SSA Terminals (Tacoma) for the period of November 1, 2023, through October 31, 2028.

- SSAT began operating the Terminal on October 2, 2017, in accordance with the Lease and Operating Agreement with the Port of Tacoma.
- The initial agreement between SSAT and POT was executed on October 19, 2017, for Security Services.
- All terminal security officers (TSOs) are covered by the ILWU Local 22 TSOs CBA.

- Five year Service Agreement between SSA Terminals (Tacoma) LLC - November 1, 2023 through October 31, 2028
- The Port will provide and maintain a uniformed security and response force for the physical protection of the SSAT Terminals (Tacoma).
- The Port is responsible for the management and supervision of the Terminal Security Officers
- SSAT shall be liable for all costs associated, for the services provided

Financial Summary

	Year 1	Year 2	Year 3	Year 4	Year 5	Total for Contract
Contract Revenue	\$ 2,112,103	\$ 2,258,611	\$ 2,384,496	\$ 2,502,897	\$ 2,629,296	\$ 11,887,403
TSO Total Cost	\$ (1,930,484)	\$ (2,065,385)	\$ (2,181,167)	\$ (2,289,757)	\$ (2,405,961)	\$ (10,872,753)
Operating Margin	\$181,619	\$193,226	\$203,329	\$213,140	\$223,335	\$ 1,014,650

Authorize the Executive Director or his delegate to enter into a five-year security services agreement with SSAT for the period November 1, 2023, through October 31, 2028.



Thank You

Questions & Discussion



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